

# Samit Naik

Co-Founder at Synergy Pathways

samit0205@yahoo.com

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## Summary

Co-Founder of Synergy Pathways with Riccardo Paterni working on business development projects across Europe and Asia.

Efficiency and Effectiveness with least time and higher productive results.

Application of Community based business strategy.

Real time simulation with customised alternatives to suit client needs.

Flexibility and knowledge adaptability.

Believe in the philosophy of an Salmon's life and its way of living.

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## Experience

### **Co-Founder at Synergy Pathways & Synergy Pathways Motor Racing Academy**

June 2010 - Present (6 years 7 months)

Working on real consulting projects in various fields e.g.. Motorsports, Marble, FMCG Products, Wooden Products etc.

Involved into imports of goods from Europe to India. Providing services to fulfil all local, state and federal bureaucratic requirements for any company or firm (Small to Mid-Sized). Working on short term to long term exploration projects for foreign companies who are a client of Synergy Pathways.

Involved in Logistics and Ready Mix Concrete Services. Working in the field of Tourism and Public Transport as Entrepreneur. Potentially having a good grip over various sectors to organise and function for real.

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## Courses

### **Diploma in Construction Technology**

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Diploma in Construction Technology

### **MBA, Business**

Università di Pisa

MBA

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## Independent Coursework

BCA

GDCPM

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## Languages

<b>English</b>	(Full professional proficiency)
<b>Marathi</b>	(Native or bilingual proficiency)
<b>Hindi</b>	(Full professional proficiency)
<b>Italian</b>	(Elementary proficiency)

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## Skills & Expertise

**Business Strategy**  
**Italian**  
**Management**  
**Negotiation**  
**Logistics**  
**Organization**  
**Straight Talk**  
**Hiring Practices**  
**Simulations**  
**Research**  
**Market Research**  
**Market Analysis**  
**Event Management**  
**International Business**  
**Business Planning**  
**Marketing Strategy**  
**English**  
**Marketing**  
**Teamwork**  
**Management Consulting**  
**Marketing Communications**  
**Project Planning**  
**Team Management**  
**Public Relations**  
**Entrepreneurship**  
**Russian**  
**Competitive Analysis**  
**Product Development**  
**Marketing Management**  
**Business Analysis**  
**Business Development**  
**New Business Development**

**Social Networking**  
**Online Marketing**  
**Social Media Marketing**  
**Proactive Monitoring**  
**Straight Talking**  
**Listen to Others**  
**Delivering Results**  
**Getting The Job Done**

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## Education

### **Università di Pisa**

MBA, Business, 2010 - 2011

Activities and Societies: Writing Business and Social Articles. [www.knowledgeforaction.info](http://www.knowledgeforaction.info)

### **bhausahb vartak polytechnic**

Diploma in Construction Technology, 1998 - 2001

### **St. Annes High School**

Ethics and Principles, Values

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## Interests

Driving, Off Roding, Photography, Testing Sports Cars, Biking, Brainstorming, Interacting, Travelling

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# Samit Naik

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## 1 person has recommended Samit

"I have cooperated with Samit during a business project in his country, our clients are looking to develop business in India and Samit showed a great support and instant response in all aspects of the deal , his efforts helped concretely to our company's client. And I am looking forward for implementing more successful projects in the future . "

— **Pierpaolo Vannucci**, *Partner, Vannucci & Associati - Dottori Commercialisti*, worked with Samit at Synergy Pathways & Synergy Pathways Motor Racing Academy

[Contact Samit on LinkedIn](#)